

CSM Team

**Jim Carlton
President**

**43464 Calle Nacido
Temecula, CA 92592**

(951) 695-0651 Office

(951) 695-3838 Fax

jcarlton@carltonsales.com

**Nancy Carlton
CEO/Secretary**

ncarlton@carltonsales.com



Jim and Nancy Carlton established Carlton Sales and Marketing, Inc. in June of 2003 in Temecula California, after being in the Manufacturers' Representative business for over 12 years with various independent agencies in the California territory.

CSM's territories include the California, Nevada, and Arizona markets with limited coverage in the Oregon, Washington, Alaska and Hawaii markets. All service and training is performed by CSM sales staff with merchandising meetings held regularly to ensure the quality of service that has been expected by our principals.

CSM customers include Dunn-Edwards Paint, Vista Paint, Kelly-Moore Paint, Miller Paint, Rodda Paint, Sherwin Williams Paint, PPG Paint, Mallory Paint, ProBuild Dixieline Lumber, Ganahl Lumber, California Do-it Centers, Friedman Bros., Santa Rosa Wholesale, Paint Sundries Solutions, Lancaster Distribution, Janco Distribution, and Emery-Jensen Ace Distribution.

Jim Carlton has been in the Home Center, Hardware, Paint, and Lumber Industry since 1969 with positions in Retail Sales, Merchandising, Wholesale Distribution, Purchasing, Store Planning, and most currently as a Manufacturers' Representative for over 28 years. Jim manages a sales force that covers California, Nevada, and Arizona and currently covers the Pacific Northwest himself while looking for coverage in this territory.

Nancy Carlton takes care of customer service and Office Support and all data processing and financial issues.

C.S.M. Carlton Sales & Marketing, Inc.

Sales, Service, &
Marketing for the Manufacturer



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www.carltonsales.com

Email: jcarlton@carltonsales.com

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www.carltonsales.com**

Manufacturers Represented by CSM



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