

CSM Team

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**Nancy Carlton
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Jim and Nancy Carlton established Carlton Sales and Marketing, Inc. in June of 2003 in Temecula California, after being in the Manufacturers' Representative business for over 12 years with various independent agencies in the California territory.

CSM currently employs 2 sales people (Jim Carlton, Kyle Atkins) with over 35 years of experience and 1 office support, customer service person. CSM's territories include the California, Nevada, and Arizona markets with limited coverage in the Oregon, Washington, Alaska and Hawaii markets. All service and training is performed by CSM sales staff with merchandising meetings held regularly to ensure the quality of service that has been expected by our principals.

CSM customers include Dunn-Edwards Paint, Vista Paint, Kelly-Moore Paint, Miller Paint, Rodda Paint, Sherwin Williams Paint, PPG Paint, Mallory Paint, ProBuild Dixieline Lumber, Ganahl Lumber, California Do-it Centers, Fred Meyer, Jerry's, McClendan's Hardware, Imperial Hardware, HD Supply Contractor Warehouse, Friedman Bros., Santa Rosa Wholesale, Paint Sundries Solutions, Lancaster Distribution, Janco Distribution, Emery-Jensen Ace Distribution, and Horizon Distribution.

Jim Carlton has been in the Home Center, Hardware, Paint, and Lumber Industry since 1969 with positions in Retail Sales, Merchandising, Wholesale Distribution, Purchasing, Store Planning, and most currently as a Manufacturers' Representative for over 28 years. Jim manages a sales force that covers California, Nevada, and Arizona and currently covers the Pacific Northwest himself while looking for coverage in this territory.

Kyle Atkins has several years of experience in the home improvement industry and covers all paint and hardware dealers and distributors in northern California and northern Nevada territories.

Nancy Carlton takes care of customer service and Office Support and all data processing and financial issues.

**Visit our website at
www.carltonsales.com**

C.S.M. Carlton Sales & Marketing, Inc.

Sales, Service, &
Marketing for the Manufacturer



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Manufacturers Represented by CSM



Full Circle International
Professional Sanding Systems



Louisville Ladders
Step Ladders &
Extension Ladders

WARNER®

Warner Tools
Putty Knives, scrapers, blades,
& paint accessories
Bulldog Lighting



Glaze 'N Seal
Sealers for beautiful protection

Old Masters®

Old Masters
Stains & Finishes

WHIZZ®
PROFESSIONAL

Work Tools Int. / Whizz
Manufacturer of high quality
precision painting tools and
accessories

LEAKTITE

Leaktite Plastics
Metal & Plastic Buckets


sunnyside

Sunnyside Chemicals
Paint Thinner,
Solvents, Strippers, and
Cleaning Products

ZIPWALL

ZipWall
Dust Barrier System for
Construction & Remodel